



全球MRO综合服务商

[www.sugimoto.cn](http://www.sugimoto.cn)

深圳市杉本贸易有限公司

**Shenzhen Sugimoto Trading Co.,Ltd**

### 目录

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We Sugimoto found at 2005, we are an professional supplier focus providing full range and high quality service on MRO (maintenance, repair and operation. We cooperate more than thousands international famous brand, unite with MRO distributors, purchasing in consolidation, simpler the procedure, help our client to save cost on time and logistics.



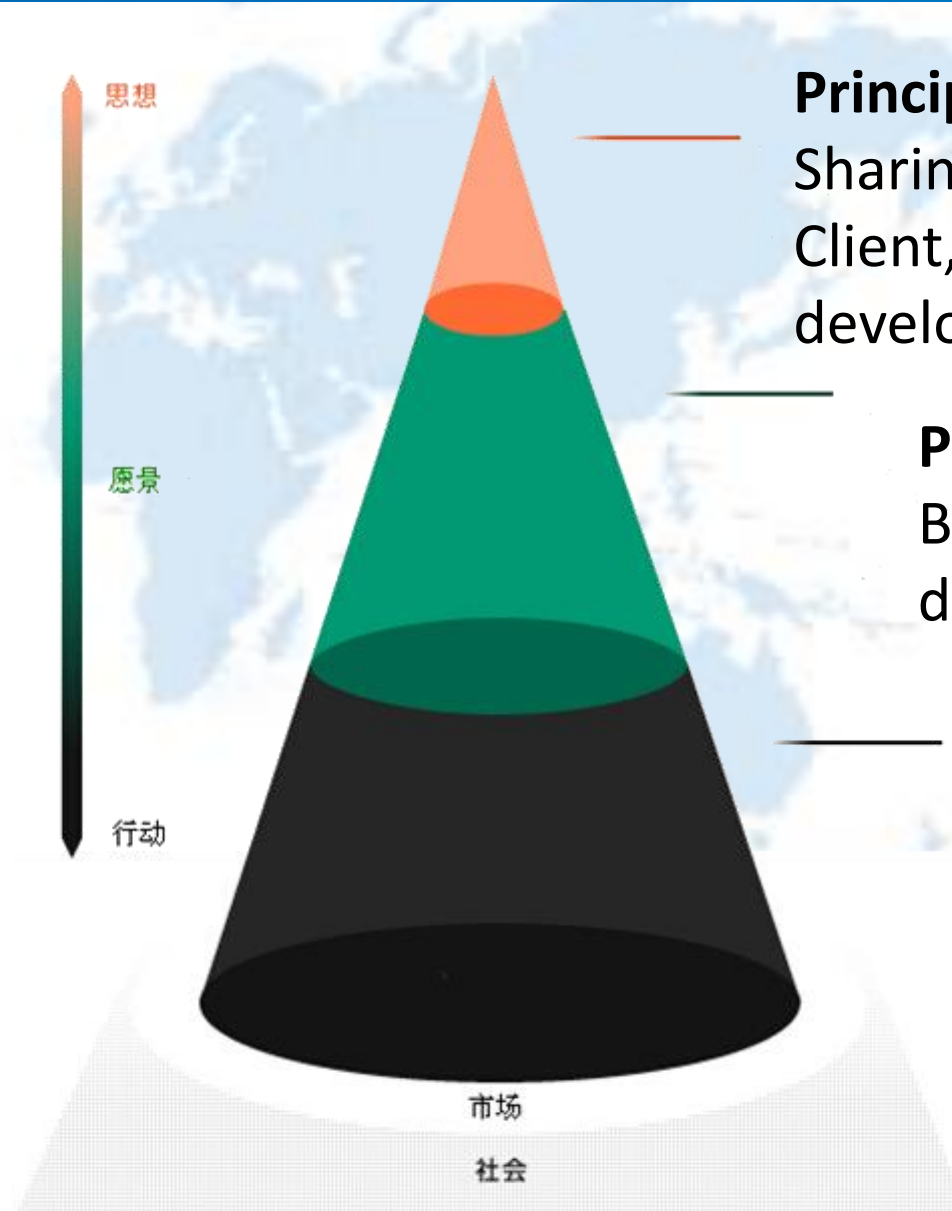
We use B2B website to make sure enquiry, quotation, PO, delivery could be easily operated for clients. We have local representative office at each big cities like Tianjin, Shanghai, Xiamen, Wuhan, Qingdao, Dalian, Changsha, Xian, to providing local support to clients.





Sugimotor trading has excellent purchasing channel, own B2B website, professional team, our value is focus on client demand, chasing satisfaction of client. Our goal is becoming the biggest MRO supplier at China. We are the biggest MRO supplier at south area now.





### Principle of company

Sharing benefits with Employees, Families of Employees, Client, Shareholders, with people who participate the development of china industry.

### Principle of business

Brave, Insist, respect. Fast response to client demand.

### Principle of executive

Honest and polite, plan and strategy, executive with positive motivation, smile and confidence.



# 企业文化 Company Culture



Our Soul AND Our Motivation

**Principle:** Focus on Clients' target.

**Spirit:** Executive, Honest, and Trust.

**Team:** Love, Responsibility, and Conscience.

**Goal:** Become the biggest MRO supplier.





**2005 — Foundation year.**



**2006 — The first Chinese MRO online trading company, B2B IT service contains more than 100K data**




**2007 — First Chinese MRO therapy company, and defined the development routine on MRO service industry**



**2008 — Sales revenue reached 20 million USD**



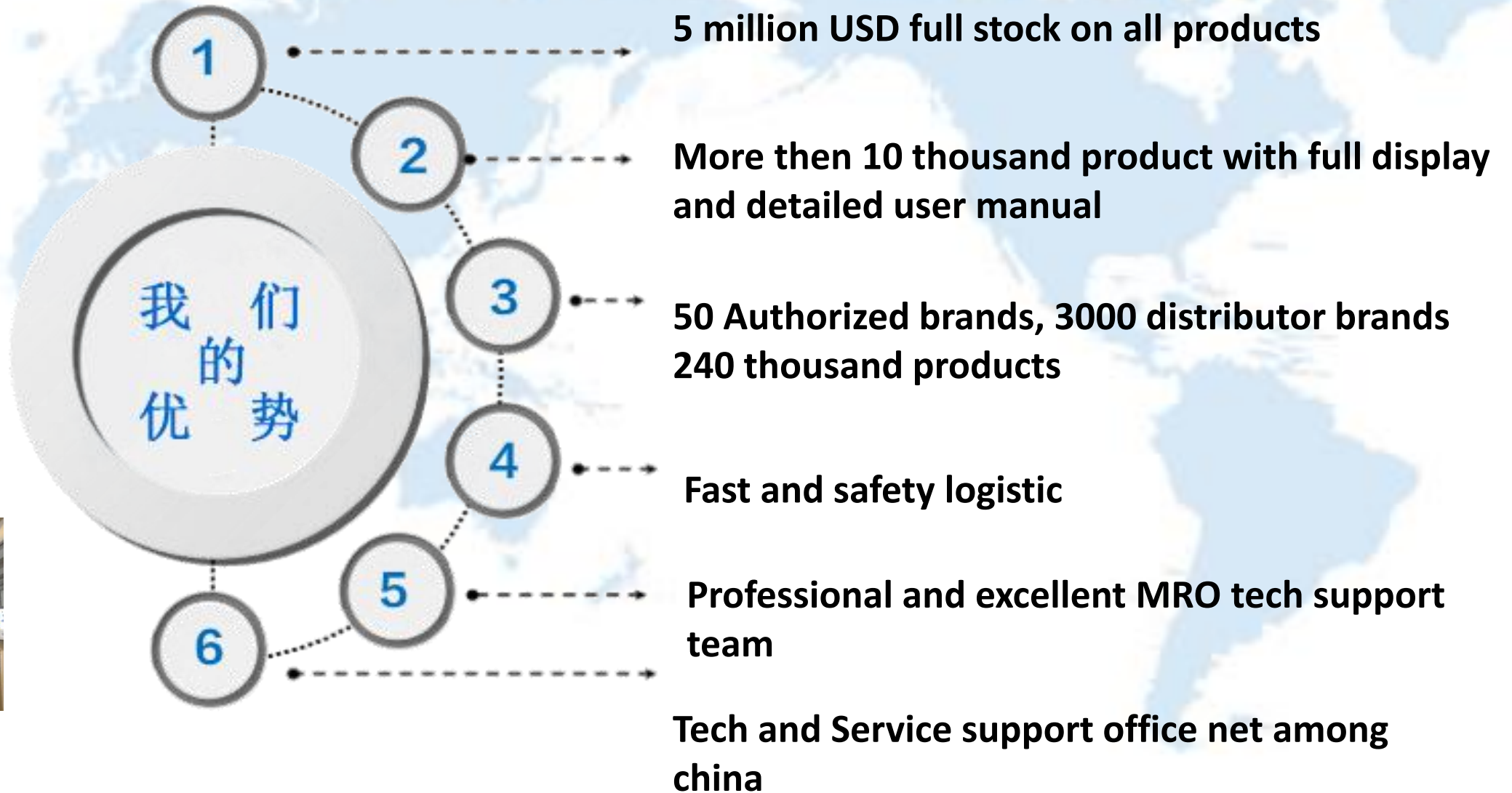


**2010 — National sales net is build, Shenzhen is headquarter, and local service and presentative office we have Tianjin, Qingdao, Shanghai, Xiamen, Changsha, Suzhou, Wuhan and So on.**

**2012 — This year we had around 80 people of team, 20 service engineers, and independent after sales department, and warehouse of 4 millions USD stock.**

**2014 — Made 5 years development plan of how to became the biggest national MRO supplier.  
Made 15 years development plan of how to became the biggest global MRO supplier**

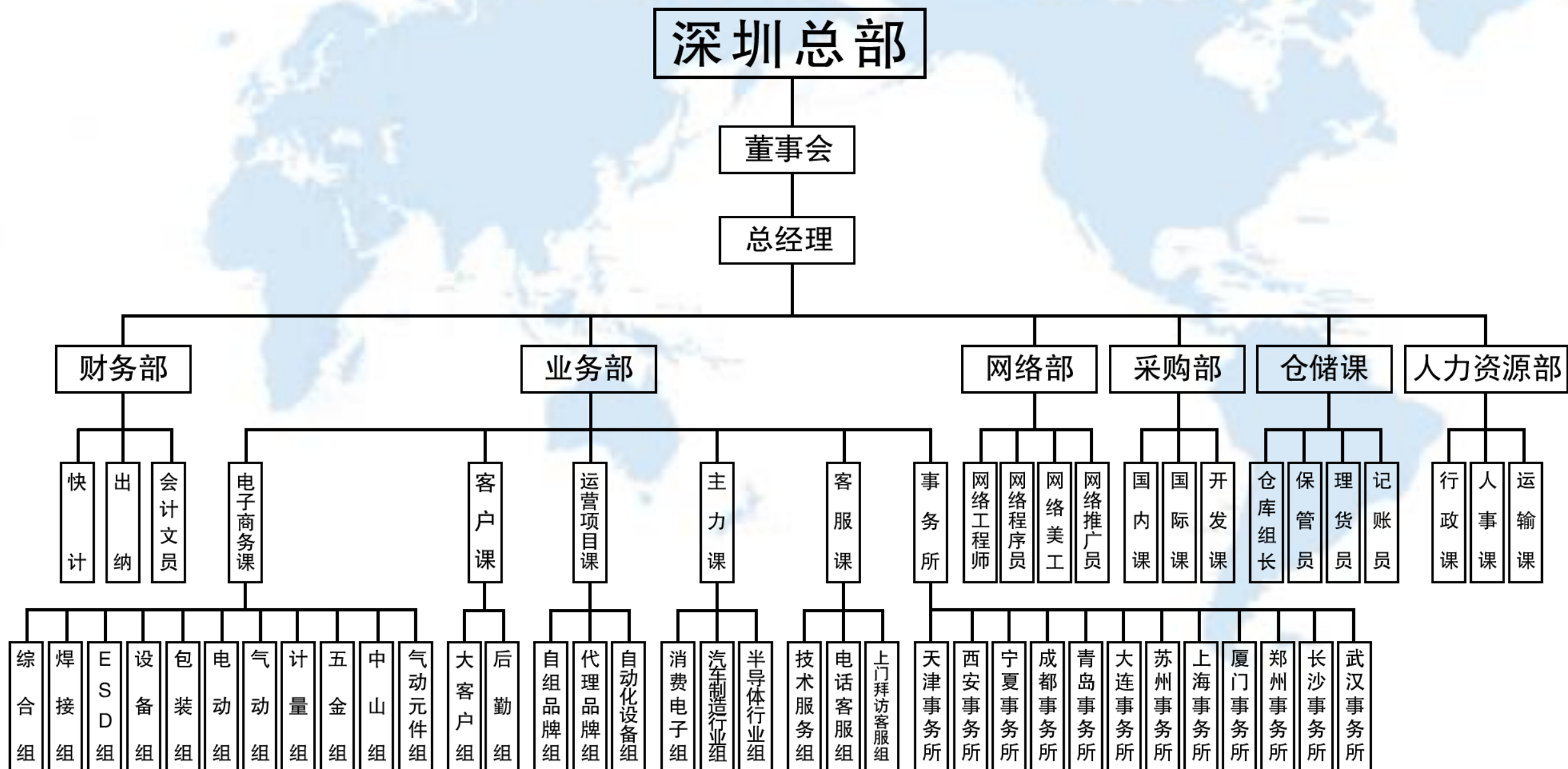
**2016— We are authorized of more than 50 famous brand, and more than 3000 distributor brand, could provide 240 thousand products.**





# 组织结构

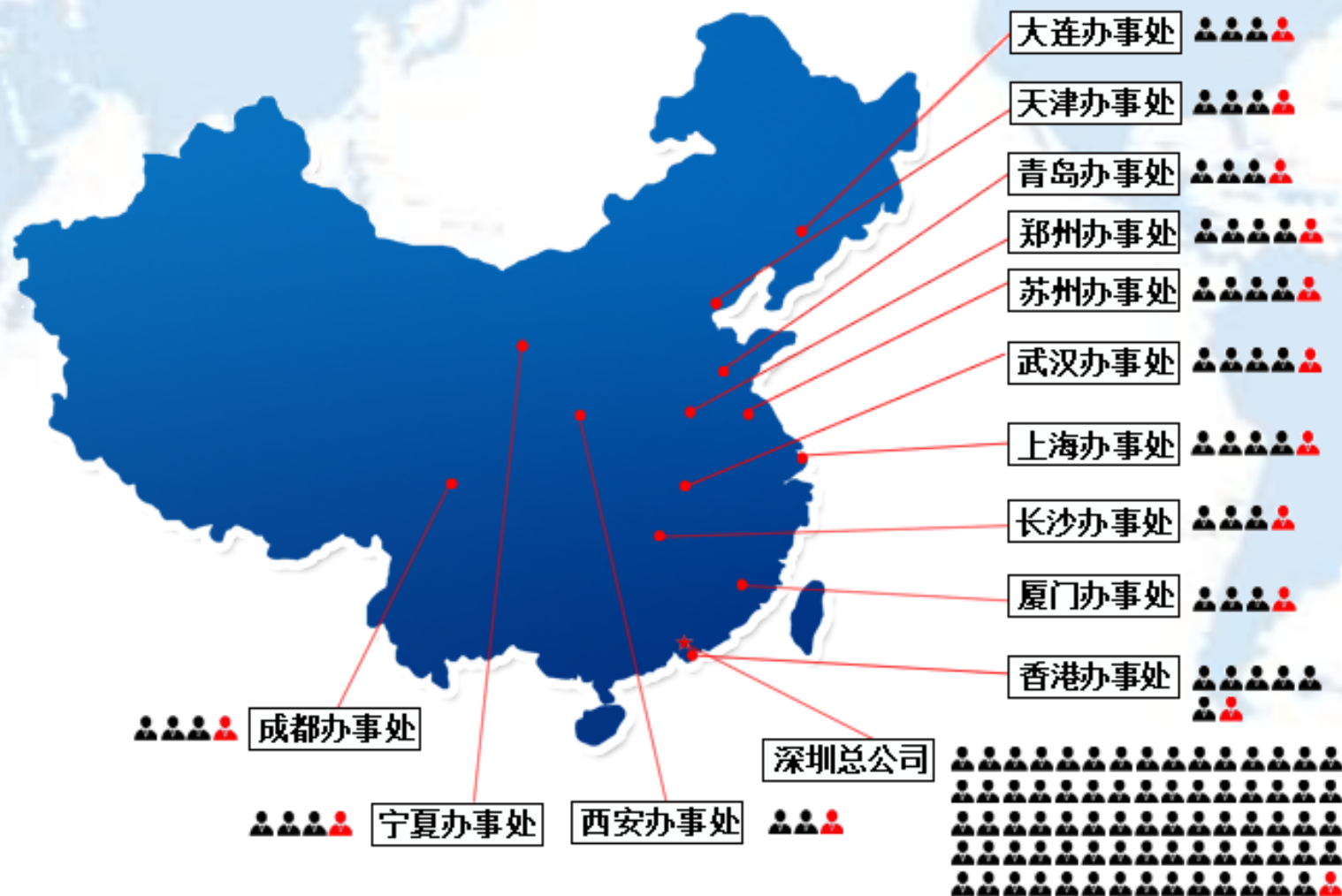
## Organization Chart



### 深圳市杉本贸易有限公司



CHINA SERVICE NETWORK





# 业务范围 Product Range



## Cutting tools

Rotary, Milling Cutter / Drilling Tools / Tapping Tools / Chamfering Tools



## Production and processing tool

Cutting / machining equipment / tools / tools / measuring instruments / optical instruments / fluid fittings, hoses / air compressors, hydraulic machines / industrial filters / processing machinery and small heating equipment / drive machines, bearings / mechanical parts / Construction hardware, door peripheral parts / casters / screw bolts nuts / fastening tools / welding supplies / anti-static supplies / SMT peripheral equipment /, dispensing equipment · dispensing accessories / small equipment / electrical / electronic components / electrical, electrical supplies / Electronic equipment wiring parts / glue / chemical products



## Engineering supplies

Pipes / Pumps / Generators, Air Compressors / Woodworking / Woodworking / Measuring Supplies / Paintings, Interior Supplies / Welds / Winding Machines, Extension Lines / Work Lights, Lighting Supplies / Ladders, Stools



## Operating supplies

Tools / Toolbox / Toolbox / Tool Kit / Pneumatic Tools / Cutting Supplies / Grinding & Abrasives



## **Research management**

Laboratory, clean room supplies research machine



## **Logistics and warehouse supplies**

Trolley / Hooks / Hooks / Jackets / Trailers / Trailers /  
Trailers / Trailers / Trailers / Trailers Supplies / bottles,  
containers



## **Environmental safety supplies Protection supplies**

Environmental safety supplies Protection supplies / safety supplies, identification /  
disaster prevention, anti-crime supplies / food and clothing / environmental improvement  
supplies / cleaning supplies / hoses, watering supplies / green supplies / hygiene products  
/ tape supplies / strapping strapping supplies / protective net



## **Office accommodation supplies**

Office furniture / OA, office supplies /  
warehouses, outdoor supplies



# 主营品牌

## Main Brand

sugimoto  
全球MRO综合服务商

### 一、焊接工具品牌：



### 二、SMT设备和点胶品牌：



### 三、防静电产品品牌：



### 四、组装工具品牌：



### 五、包装产品品牌：



### 六、液压工具品牌：



# 主营品牌

## Main Brand

**sugimoto**  
全球MRO综合服务商

### 七、自动化配件品牌：



### 八、计量、仪器品牌：



### 九、手动工具品牌：



### 十、物流搬运品牌：



### 十一、环境设备品牌：



### 十二、综合类品牌：



### 十三、其他项目品牌：





# 代理品牌 Distributor brand

**sugimoto**  
全球MRO综合服务商



# 代理品牌 Distributor Brand

**sugimoto**  
全球MRO综合服务商



第 2017-02-004 号

## 授權證書

茲授權深圳市杉本貿易有限公司 為常州鼎捷機電有限公司精銳服務經銷商。

負責 OKV 系列的鼎捷機電產品在中國華南地區的銷售及售後服務。我將會為其提供技術及零件服務。

經售範圍：2017 年 1 月 1 日—2017 年 12 月 31 日。

特此授權

常州鼎捷機電有限公司

For information only. This is not a legal document.

此授權書僅供參考，不具法律效力。  
For information only. This is not a legal document.

代理品牌製造商  
澁川電機製作所

代理品牌製造商  
代理品牌製造商

下記の通り、本製造所をもって深圳市杉本貿易有限公司が中国国内における販売代理店であることを証明します。  
この製造所、代理店及び本製造所、代理店が製造する製品。

記

代理店名：深圳市杉本貿易有限公司  
販売期間：特に定めない。継続期間：有期限指定  
販売製品：澁川電機製作所製品全て。他製品：無期限指定

以上

発行（発行）：2017 年 3 月

大坂府豊中市東井田町番 9-4  
澁川電機製作所  
〒565-0804 TEL:06(865)26222



**New-Era Co., Ltd.**

2-1-21, Nakagawa-cho, Nishiku, Osaka, Japan  
Phone: 81-6-754-8888 Fax: 81-6-754-8888

001/1/2017

## CERTIFICATE OF DISTRIBUTORSHIP

We hereby certify that

貴社が本製造所製品の

貴社が本製造所製品の

is an authorized distributor for

New-Era Pneumatic Equipment

in CHINA

From October 1, 2017 to September 30, 2017

新井元  
Shimizu





# 代理品牌

# Distributor Brand

**sugimoto**  
全球MRO综合服务商

**HAKKO**  
CORPORATION

- H29-0001

## Authorized Distributor Certificate 販売資格証明書

This is to certify that

**販売店名 深圳市杉本貿易有限公司**

Is authorized distributor of HAKKO CORPORATION to sell HAKKO EIGHTRON brand products in China, which are purchased from Trusco Nakayama Corporation Co., Ltd.

深圳市杉本貿易有限公司は中国国内において「トスコ中山株式会社」から仕入れた八脚EIGHTRONブランド製品を販売する資格を有することを証明致します。

**Validity term : JANUARY 1, 2017-DECEMBER 31, 2018**

**資格有効期限 : 2017年1月1日-2018年12月31日**

**Date of issue : MARCH 10, 2017** MITSUHIRO NATSUME

**発行日 : 2017年5月15日** HAKKO CORPORATION  
Sales Div. General Manager

*Mitsuhiro Natsume*



**HAKKO CORPORATION**

Unity forum SF, 1-42-38, Hachioji, Tokyo, Japan  
TEL: +81-(0)3-3963-5381 FAX: +81-(0)3-3961-4400

E-mail: hakko@eightron.co.jp URL: <https://www.eightron.co.jp/>

**BONKOTE**

HIGH-TECH. SOLDERING-IRON SYSTEM

JAPAN BONKOTE CO., LTD.  
600-14, Kasahara-Cho, Mito-City, Ibaraki-Pref 310-0852 JAPAN  
TEL: +81 29-241-2725 FAX: +81 29-241-2725

Date: 2017/1/1  
No: E-N-04110

## 正規代理店証明書

深圳市杉本貿易有限公司は、日本ボンコート株式会社の  
正規代理店であることを証明します。

小林 博行  
営業技術課  
2017/1/1

**BONKOTE**  
JAPAN BONKOTE CO., LTD.

SHINSHU ELECTROSTATIC, LTD.

## 代理店証明書

以下の者は、当社の代理店であることを証明します。

社名：深圳市杉本貿易有限公司

2017 年 3 月 18 日

シシド静電気株式会社

代表取締役社長 永田 秀海

*H. Nagata*

President

SSD SHINSHU ELECTROSTATIC, LTD.





# 企业仓库

# Enterprise Warehouse

**sugimoto**  
全球MRO综合服务商





# 荣誉客户

# Honor Customers



## 中国企业：



## 日资企业：



## 欧美企业：



## 韩资企业：



## 台资企业：



## 港资企业：





MRO industrial products one-stop professional service model will replace the current similar bazaars sales model, this business model determines the MRO industrial products supermarket will become a win the economic value and social value of the win-win project The Sugimoto trade has always adhere to the customer service-oriented business philosophy, so that more than 500,000 kinds of well-known domestic and foreign industrial brand products, fast and accurate supply to the needs of customers, we provide each consultant a comprehensive comprehensive product information, Thoughtful order processing, dedicated to every customer service, to become the world's largest integrated MRO service providers

## Step

1

优化

Optimization  
of clients

## Step

2

扩建

More good Brand and  
Local Service

## Step

3

团队

Perfect team encourage  
system, using KPI

Company Video: <http://v.qq.com/page/j/8/n/j0168ulid8n.html>  
<http://www.sugimoto.cn/news/Content/1381.html>





● **THANKS**  
**谢谢观看**